

**MEMORIAL RESOLUTION OF THE FACULTY
OF THE UNIVERSITY OF WISCONSIN-MADISON**

ON THE DEATH OF PROFESSOR EMERITUS WILLIAM STILWELL

William (Bill) Stilwell, age 86, was born in Wilmington, Delaware, and passed away August 19, 2008 in Tucson, Arizona. He served in the United States Air Force during WWII as a lieutenant. After the war, Bill joined thousands of GIs attending the University of Wisconsin before raising a family in Madison with Elizabeth (Betty) Stilwell (deceased). He was a professor with the University of Wisconsin-Extension, Business and Management for 32 years.

William was survived by his second wife, Patricia Stilwell; six children: William Jr.-now deceased (Alice) Stilwell of Tucson, Arizona; Janet Stilwell of New Orleans, Louisiana; Susie (Brian) Murphy of Cudahy; Michael (Edith) Stilwell of Madison; David (Nancy) Stilwell of Cottage Grove; and John Stilwell of Pasadena, Maryland; seven grandchildren; and five great-grandchildren.

Bill was one of the “Four Horsemen” of the Management Institute, the four professors credited as the core that built MI into a world-class executive education resource. Often referred to as Mr. Purchasing, Bill was instrumental in developing professional development programs in both sales and purchasing. He often said that he loved teaching these courses because he could take opposite sides of product and service negotiations. If he were teaching sales students, he could take the side of persons and companies negotiating sales. If he were teaching purchasing students, he could take the side of those purchasing products and services. Bill was an engaging and entertaining instructor who developed a great following of students and companies.

Bill took very seriously his role as a senior faculty member in the Management Institute. He chose to be a mentor to every new and young faculty member and spent many lunches and coffee times helping fellow faculty put together their academic plans, and provided experienced advice in terms of how they could make it through the hurdles of promotion and earning their tenure. Bill was a faculty friend to his fellow faculty members. Bill felt it was his roll to help every one of us faculty who needed an experienced hand as we struggled with challenges of academia.

MEMORIAL COMMITTEE
Linda Gorchels
Charles Krueger, chair
Charles West