



.evel	Organizational Impact	Complexity of Work	Independence and Supervision	Leadership and Talent Management	Knowledge & Experience
M 8	•	3 / 1 /	Guided by long-term strategy and	Provides direction, leadership and guidance to	Possesses extensive knowledge in discipline as
	function or division and is responsible for results			multiple complex groups typically led by	well as general management and leadership
		decisions under conditions of uncertainty,		Directors, Senior Managers or other leadership.	expertise.
			Accountable to executive leadership.		
		produces effective end results.		Represents the "face" of the institution to the	Requires broad and substantive experience
	Accountable for directing all aspects of the		Operates with considerable latitude.	public within area of expertise.	across the multiple disciplines within a large,
	function/division operations and its contribution				complex organization, requiring the combinat
	,	functional assessment, and must consider complex		Accountable for organizational structure and all	of theory, past practical experience and
	.	interdependencies. Solutions may require		aspects of people management including	institutional precedents. Provides instructional
		development of new strategies, policies or		staffing, pay decisions, performance planning	thought leadership.
	i s	standards.		and evaluation, staff development and	
	operational plans for the area with a significant			recruitment within own area(s), in accordance	Incumbents generally possess a Master's or
	impact on the institution's or UW System's long-			with policies.	Doctorate and increasingly more responsible
	term strategies, operations and outcomes.	integration of other major functions/divisions.			relevant work experience, in large, complex
				Generally manages multiple levels of senior	organizations including seasoned and broad
		Decisions have a significant impact on the		managers.	management experience managing large and
		institution's or UW System's strategies, operations			complex teams. In some fields a degree may
	opportunities.	and outcomes of the functional area or division.		Coaches and develops senior managers.	be required if sufficient work experience is demonstrated.
	Responsible for integrating and aligning strategic	Leads the institution to achieve mission and values.			
	plans with those of other areas.	Focus is on long-term strategies (e.g., 5+ years) to			
		achieve results. Establishes the vision for the			
	Forecasts, develops and manages budgets for the function/division.	functional area or division.			
		Frequently negotiates and compromises to			
		influence internal and external parties who may			
	·	have conflicting objectives to accept concepts,			
		practices and approaches that are of strategic			
	, , , , , , , , , , , , , , , , , , , ,	importance to the insitution.			
	engage multiple constituents.	·			





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Accountable for establishing and implementing critical strategies and operational plans with a significant impact on the Division's, Institution's or UW System's mid- to long-term results. Develops and implements new processes, standards, or operational plans or substantial modification of those that exist. Contributes to budget forecasts, and is responsible for developing and managing the budget for the area. Requires the ability to negotiate and compromise and effectively communicate and influence senior leadership.	Problems faced are strategic, complex, multifaceted, and often unprecedented. Makes decisions under conditions of uncertainty, sometimes with incomplete information, that produces effective end results. Resolution requires in-depth analysis, crossfunctional assessment and must consider complex interdependencies. Solutions may require the development of new standards and processes. Decisions have a direct and significant impact on the strategies, operations and outcomes of the functional area, division, college, or school. May be a key contributor in decisions that have mid- to long-term consequences for the function/division. Negotiates and compromise to influence internal and external parties to accept concepts, practices and approaches that advance the mission of the institution or division.	and operational priorities (3 - 5 years). Generally accountable to executive leadership and /or functional/divisional/college /school leadership. Receives guidance only on unusual or complex programs and/or issues.	Frequently conducts briefings to senior leaders both within and outside of the job area. Accountable for organizational structure and all aspects of people management including staffing, pay decisions, performance planning and evaluation, staff development and recruitment within own area(s), in accordance	Requires broad and substantive knowledge and expertise of principles, practices, concepts, and theories of multiple related disciplines as well as strong general management and leadership skills to lead functional teams or departments. Incumbents generally possess a Bachelor's or Master's and increasingly more responsible relevant work experience, including extensive management experience typically in large, complex institutions. In some fields a degree may not be required if sufficient work experience is demonstrated.





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M 6	Accountable for the strategic and operational	Problems faced are both strategic and operational,	Work is guided by department goals	Provides leadership and guidance to multiple	Requires broad and substantive knowledge and
	direction of a major department or multiple	and often complex without clear precedent.	and generally accountable to	groups and individuals in area of responsibility.	expertise of principles, practices, concepts, and
	departments.		divisional/functional/college/school		theories of function and multiple related
		Solutions require investigation and analysis to	leadership. Receives general	Frequently conducts briefings to senior leaders	disciplines.
	Develops, implements, and maintains plans,	develop multiple and/or innovative approaches.	direction and guidance.	both within and outside of the job area.	
	programs, projects, or systems that meet major				Requires experience in leading multiple teams,
	department goals .	Decisions have a direct and significant impact on	Establishes and implements	Accountable for performance planning and	programs, and/or functions.
		department and indirect impact on related areas	strategies that have short-to mid-	evaluation, staff training and development,	
	May contribute to the strategic and operational	and/or college, school or division.	term impact on institutional results	recruitment and may contribute to pay	Incumbents generally possess a Bachelor's
	plans of the overall functional area or division.		(1 – 3 Years)	decisions. May contribute input to organization	degree (Master's may be preferred) and
		Decisions are guided by operational plans and		structure and staffing requirements.	increasingly more responsible relevant work
	Requires ability to negotiate and compromise	strategic vision set by college, school, division or	There is wide latitude in the scope		experience. This includes significant
	with multiple levels of stakeholders across the	functional leaders.	and identification of	May manage multiple levels of managers and	management experience typically in large,
	institution or UW System to influence decisions		department/division goals and	organizational contributors.	complex institutions. In some fields a degree
	impacting function/division.	Typically negotiates and compromises to influence	objectives.		may not be required if sufficient work experience
		internal and external parties to accept concepts,			is demonstrated.
	Has responsibility for developing and managing	practices and approaches of the functional area,			
	budget for own area.	department or division.			





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M 5	Accountable for the strategic and operational	Problems faced are primarily operational in nature	Guided by short- to mid-term	Provides leadership and guidance to individuals	Requires broad knowledge in principles,
	direction of a department or organizational unit.	and may be varied, but generally with some	functional and departmental goals	and groups. May manage individuals and	practices, concepts and theories within one or
	Often is the top functional position in a college,	precedent.	and standards.	managers.	more professional disciplines.
	school, division, comparable				
	institution/organizational unit.	Solutions require investigation and analysis to	Generally accountable to divisional	May conduct briefings with senior leaders within	Requires experience in leading teams, programs,
		develop multiple and/or innovative approaches.	leadership.	the job function.	and/or functions.
	Develops, implements, and maintains				
	operational plans, programs and systems to	Decisions have significant impact on the	There is considerable latitude in the	Accountable for planning and evaluating	Incumbents generally possess a Bachelor's
	ensure effective operations in area of	operational plans of the college, school, division or	scope and identification of work	performance, staff training and development,	degree (Master's may be preferred) and prior
	responsibility.	comparable institution and indirect impact on	activities.	recruitment and may contribute to pay	relevant experience including solid experience
		related areas.		recommendations, subject to policies.	managing people and programs/projects. In
	Directs the execution of strategies established by	,			some fields a degree may not be required if
	functional leadership.	Works to influence others to accept department or		Coaches and develops staff to enhance	sufficient work experience is demonstrated.
		organizational unit's view/practices and		functional and leadership skills.	
	Recommends objectives, policies, and plans for	agree/accept new concepts, practices and			
	the area of responsibility with senior function/	approaches.			
	divisional/ college/ school leaders.				
	the area of responsibility with senior function/	agree/accept new concepts, practices and		functional and leadership skills.	





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M 4	Accountable for planning and directing all aspects of the operations of a department, program, or operational area.	Problems faced are varied and complex, but generally have some precedent.	Guided by short- to mid-term or departmental goals.	in program/department/unit. May manage	Requires advanced knowledge of theories, concepts, principles, and practices in professional discipline.
	programs, projects, or systems for the	·	Receives broad direction and guidance.		Experience leading a team, program, or function is required.
	department, or a segment of a division, or major functional area.	Decisions have direct impact on operations of department, and often have indirect impact on related areas.	Generally accountable to department/functional leadership.	Accountable for planning and evaluating performance, staff training and development,	Incumbents generally possess a Bachelor's degree and at least 7 yrs. increasingly more
	Develops and manages budgets for the area of responsibility.	May work to justify and gain cooperation of other		recommendations, subject to policy.	responsible relevant work experience or equivalent combination of education and work experience including experience managing
	Uses information exchange, influence, and active persuasion to gain cooperation of others to	, , , , , , , , , , , , , , , , , , , ,		Communicates direction from leadership and articulates impact on staff work objectives.	people and programs/projects.
	support department/area objectives.				NOTE: UW SYSTEM WILL NOT HAVE SPECIFIED YEARS OF EXPERIENCE IN ITS DESCRIPTION OF KNOWLEDGE AND EXPERIENCE.





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M 3	and policies for a sub-department, program or operational area. Responsible for developing goals and standards for own area, and ensuring alignment with related areas. Responsible for reviewing the effectiveness of programs, projects, or systems within own	Problems encountered are varied, but generally with precedent. Resolution may require some analysis and interpretation, but solutions are generally achieved through following policies and established practices. Decisions have a direct impact on the operational area and may have indirect impact on related areas. Works to justify and gain cooperation of other parties on practices, policies and procedures.	Guided by short-term goals, and receives directional guidance. Generally accountable to department leadership.	achievement of volume, timing and quality standards. Provides training, direction and	Typically requires practical knowledge of concepts, principles, theories, and practices of a single professional discipline or a broad understanding of multiple related disciplines. Experience leading a team, program, or function is typically required. Generally requires a Bachelor's degree and at least 5 years of increasingly more responsible relevant work experience or equivalent combination of education and work experience. NOTE: UW SYSTEM WILL NOT HAVE SPECIFIED YEARS OF EXPERIENCE IN ITS DESCRIPTION OF KNOWLEDGE AND EXPERIENCE.





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M 2	Accountable for setting goals and objectives for	Problems faced may be varied and solutions are	Guided by short-term department	Plans and directs the day-to-day work of staff in	Requires knowledge of concepts, principles, and
	team members to achieve operational objectives and service standards within a unit.	guided by policies and practices.	objectives and outcomes.	meeting volume, timing and quality standards.	practices in a related field or specialty.
		Problems/Issues require analysis to understand and	Work under general guidance and	May be responsible for entire projects or	Experience leading the work of others is
	May provide some input into establishing	resolve and may not have a clearly prescribed	receives direction on non-routine	processes within job area.	preferred.
	department or functional work standards.	solution.	issues.		
				Responsible for training staff, establishing and	Generally requires a Bachelor's degree and at
	May have responsibility for reviewing	Decisions have direct impact on the operational		communicating performance expectations and	least 3 years of increasingly more responsible
	effectiveness of current procedures and	plans and delivery of results of a unit.		conducting performance evaluations. May	relevant work experience or equivalent
	suggesting improvements.			provide recommendations on pay decisions, as	combination of education and work experience.
		Explains policies, practices and procedures of the		well as recruitment and development	
		job area to others within the institution.		opportunities.	NOTE: UW SYSTEM WILL NOT HAVE SPECIFIED
					YEARS OF EXPERIENCE IN ITS DESCRIPTION OF
		May work to justify and gain cooperation of other		For function managers:	KNOWLEDGE AND EXPERIENCE.
		parties on practices, policies and procedures.		Staff a this level have responsibility for	
				delegating/guiding employees in work area but	
				do have significant people management	
				responsibilities.	





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M 1	Accountable for scheduling and monitoring work of others on a daily basis to meet volume, timing and quality standards of the function or unit.	Problems faced may be varied, but generally within expected parameters.	Guided by day-to-day expectations and work standards.	·	Requires knowledge of principles and practices in the job related field or specialty.
		Problems can generally be resolved through use of	Receives general guidance and	Sets objectives for own job area to meet the	Experience leading the work of others is
	Primary duty is leading others but often spends significant time performing non-lead work.	, , ,	specific direction on non-routine issues.	objectives or goals of projects and assignments.	preferred.
		Decisions have direct impact on the work flow,		Accountable for communicating expectations	Generally requires 3 years of increasingly more
	May be responsible for contributing to process, flow or quality improvements.	timing and quality of outcomes of a unit.		and instructions to others, and holding others accountable for required performance. Provides	responsible relevant work experience .
		Works independently on projects or more assignments.		, , , , , , , , , , , , , , , , , , , ,	NOTE: UW SYSTEM WILL NOT HAVE SPECIFIED YEARS OF EXPERIENCE IN ITS DESCRIPTION OF
				Provides day-to-day direction.	KNOWLEDGE AND EXPERIENCE.
		Explains policies, practices and procedures of the			
		area of responsibility to others within the		For function managers:	
		institution.		Staff a this level have responsibility for	
				delegating/guiding employees in work area but	
		May work to justify and gain cooperation of other		do have significant people management	
		parties on practices, policies and procedures.		responsibilities.	





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OC 8	Top level contributor in a discipline or functional area. Point of authority and/or source of technical knowledge.	Works on significant and unique issues where analysis of situations or data requires an evaluation of intangibles. Aware and responds to	Works with minimal direction toward predetermined long-range goals.	May oversee the work of volunteers and/or student workers	Recognized as a subject matter expert in a given discipline within and outside of the institution.
	Develops solutions for major institutional or UW System challenges. Work has short- to mid-term impact on operational plans. Leads critically important projects, programs, or systems. Decisions and problems are complex and involve multiple constituencies, often with competing priorities. Works to influence others to accept new concepts, practices, and approaches at a divisional level and beyond. Work often influences strategic and operational decisions made by leadership. Decisions have a direct impact on division, school, or college and indirect impact on related areas.	changing and interconnected variables. Exercises independent judgment in methods, techniques and evaluation criteria for obtaining results. Problems are highly varied, complex and	Establishes personal standards of performance within broad framework of policy and objectives as set by senior management. Acts independently to determine methods and procedures on new or special assignments. Determines and pursues courses of action essential in obtaining desired results. Takes calculated risks. Decisions are guided by operational plans and strategic vision.	Typically mentors and coaches staff within area of expertise. Contributes to employee professional development. Responsible for managing large, complex initiatives of strategic importance to the institution, involving cross-functional teams. May supervise a small team (as a thought leader). Frequently conducts briefings to senior leaders both within and outside of the job function.	Requires mastery level knowledge of one or more professional disciplines and experience in planning and administering large/complex projects, programs and processes. Incumbents generally possess Master's, Doctorate, or other advanced degree and broad and/or deep relevant experience including leadership of complex programs or projects preferably in a large, complex organization. In some fields a degree may not be required if sufficient work experience is demonstrated.





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OC 7	Senior level contributor in a discipline or	Problems faced are primarily operational in	Work is guided by professional standards	May oversee the work of volunteers and/or	Regarded as a subject matter expert within the institution.
	functional area with responsibility for an	nature and may be varied, but generally with	and department or divisional goals. Minimal	student workers.	Possesses extensive knowledge in primary discipline or
	advanced area of work in the professional field.	some precedent.	direction is required.		technical area.
				Frequently responsible for mentoring and	
	Establishes and implements short - to mid-term	Performs duties where general principles may be	Receives technical guidance only on unusual	coaching staff within area of specialty.	Typically requires mastery level knowledge within own
	operational plans and leads strategic projects,	inadequate requiring in-depth analysis and	or complex problems or issues. Uses policies	Contributes to employee professional	discipline as well as significant experience administering large
	programs, or systems with considerable impact	investigation to develop potential approaches.	and general objectives with little functional	development.	projects, programs and processes.
	on the institution, major division or UW System.	May require the development of new methods or	guidance.		
	May lead divisional or functional initiatives.	techniques.			Incumbents generally possess a Bachelor's or Master's and
			Rarely refers specific cases to manager	Typically responsible for managing large,	broad and increasingly more responsible relevant work
	Work may influence strategic and operational	Decisions have impact on the operational plans of	unless clarification or interpretation of	,	experience, preferably in large, complex organization. In
	decisions made by leadership. Works to	the division (significant impact on the operational	organization policies is involved.		
	influence others to accept new concepts,	plans of the departmentUW System) and		functional teams.	experience is demonstrated.
	practices, and approaches at a divisional level.	indirect impact on other related areas.			
				May conduct briefings with senior leaders	
	Decisions have impact on the operational plans	Works to influence others to accept division or		within the job function.	
	of the division and indirect impact on other	function's view/practices and agree/accept new			
	related areas.	concepts, practices, and approaches.			





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OC 6	administers projects, programs, or systems with mid-term impact on the institution, division, major department or UW System Contributes to the planning of programs and	Works on complex issues where analysis of situations or data requires in-depth evaluation of variable factors. Exercises judgment in selecting method, techniques and evaluation criteria for obtaining results consistent with broadly defined policies and practices.	Work is guided by professional standards and established departmental policies/practices. Exerts significiant latitude in determinining objectives. Exercises judgment in selecting methods, techniques, and evaluation criteria in obtaining results. Generally refers specific problems to supervisor only where clarification of departmental operating policies/procedures may be required. Takes calculated risks with consultation from the expert.	Often responsible for training or guiding the work of others within area of specialty. Typically responsible for managing major/complex projects involving delegation of work and review of work products.	Requires deep knowledge of principles, practices and theories in professional discipline. Solid knowledge of organization's systems and practices is preferred. Incumbents generally possess a Bachelor's, Master's may be preferred, and at least 7 years of increasingly more responsible relevant work experience, or equivalent of education and work experience. NOTE: UW SYSTEM WILL NOT HAVE SPECIFIED YEARS OF EXPERIENCE IN ITS DESCRIPTION OF KNOWLEDGE AND EXPERIENCE.





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OC 5	complex problems and initiatives in area/department. Executes job responsibilities to meet expected outcomes. Responsibilities have direct impact on the	Work consists of diverse activities requiring analysis and judgement to develop alternate solutions, both long and short term. Problems faced are varied and often complex. Resolution requires analysis and interpretation of policies and alignment with broad principles and practices within a field or specialty.	Work is guided by objectives and expected outcomes with limited direction. Work outcomes are reviewed against short-to mid-term objectives.	May guide the work of volunteers and/or student workers. Often responsible for providing training and guiding work of others on work activities. Often manages projects requiring responsibility for the delegation of work and review of others' work product.	Typically requires broad knowledge of principles, practices, and theories of a professional discipline, as well as understanding of other related disciplines. Experience administering projects, programs and processes is preferred. Incumbents generally possess a Bachelor's, Master's may be preferred and at least 5 years of increasingly more responsible relevant work experience or equivalent of education and work experience.





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OC 4	Decisions typically guided by general outcomes, principles and standards. Typicially responsible for defined projects/programs. Decisions typically impact own team, department, and potentially related areas. May contribute to business and operational decisions that affect the department. Sets objectives for own work to meet the goals of work unit and projects.	Work consists of diverse activities requiring analysis and judgement within defined boundaries to develop alternate solutions, both long and short term. Problems faced are varied and often complex but generally recognizable. Resolution requires interpretation of policies and analysis of facts and alignment with established principles and practices within a field or specialty. Decisions made address non-routine questions and situations, often requiring investigation and/or research of precedents. Uses patterns, trends, and precedents to analyze situations and determine appropriate course of actions.	Determines and develops approach to solutions. Plans and arranges own work, refers only unusual cases to supervisors or others. Work is evaluated upon completion to	on work activities. May manage projects requiring	Typically requires broad knowledge of principles and practices in a field or specialty. Incumbents generally possess a Bachelor's and at least 3 years of relevant work experience or equivalent of education and work experience. NOTE: UW SYSTEM WILL NOT HAVE SPECIFIED YEARS OF EXPERIENCE IN ITS DESCRIPTION OF KNOWLEDGE AND EXPERIENCE.
OC 3	Executes job responsibilities guided by expected outcomes and standards. Sets objectives for own work to meet the goals of work unit. Decisions often have direct impact on the work flow, timing and quality of outcomes of a unit.	Work consists of activities that are varied. Provides resolution to problems that are generally resolved through some analysis and use of policies, procedures and standards.	Works under general supervision. Executes job responsibilities guided by defined outcomes and established standards.	May guide the work of volunteers and/or student workers. May be responsible for providing guidance on the work of others within own job area.	Typically requires practical knowledge of principles and practices in a field or specialty and/or detailed knowledge of operational systems and practices. Skills are developed through application of standards/processes within a narrow scope of work. Incumbents generally possess at least 2 yrs of relevant work experience and 2 yrs post secondary education or equivalent of education and work experience. NOTE: UW SYSTEM WILL NOT HAVE SPECIFIED YEARS OF EXPERIENCE IN ITS DESCRIPTION OF KNOWLEDGE AND EXPERIENCE.



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OC 2	Executes day-to-day activities as directed by supervisor, or by established activities and processes. Decisions typically impact own job and the work unit. Selects correct processes or decisions based on defined processes/procedures. Selects correct processes or decisions based on defined processes/procedures.	Work consists of activities that are typically well defined. Provides resolution to problems that requires judgment within defined practices/procedures to determine appropriate action. Most solutions are achieved through following established procedures.		May guide the work of volunteers and/or student workers.	Typically requires some relevant experience and/or knowledge of job-related standards and processes. Incumbents generally possess at least 1 year of relevant work experience. Additional job-related training may be preferred. NOTE: UW SYSTEM WILL NOT HAVE SPECIFIED YEARS OF EXPERIENCE IN ITS DESCRIPTION OF KNOWLEDGE AND EXPERIENCE.
OC 1	Executes day-to-day activities as directed by supervisor, or by specific procedures and schedules. Decisions generally affect own position or specific functional area. Problems encountered are routine, somewhat repetitive and generally solved by following clear directions and procedures	Work is typically routine. Provides resolution to problems that have clearly defined solutions aligned to a set of prescribed practices, processes, procedures, and routines.	Work is closely managed and reviewed for accuracy and adequacy. Executes day-to-day activities as directed by supervisor, or by specific procedures, schedules, and/or detailed directions.	May guide work of volunteers and/or student workers.	Prior relevant work experience is preferred.